Tips for Success

1. People
2. Planning
3. Priorities
4. Purpose
5. Pursuit
6. Partnerships
7. Passion, Positivity, & Persuasion
8. Precision
9. Pitch
10. Perseverance

#1 Tip: ASK FOR HELP!

- Unclear on the directions? Have a Q about the application? **Ask the funders for clarification!**

- Know someone who has applied for this grant? **Ask them for their thoughts on your project!**

- Are you done writing? **Ask someone (not involved in the grant) to proofread!**
Persuasive Writing

- Consider/know your audience
- Follow directions explicitly
- Write for specificity & clarity
- Establish credibility
- Appeal to hearts and minds

References:
Resources: Online & Print

- www.flls.org/grants/
- Winning Grants by MacKellar and Gerding A20519403747
- The ALA Book of Library Grant Money A20517874471
- Go Get That Grant! By Staines A20519427369
- Don’t forget about the rest of the professional collection!
Rosen Grants with Janet Cotraccia

The Bernard Carl and Shirley Rosen Library Fund seeks to promote genuine intellectual curiosity and a lifelong love of reading and learning by encouraging youth to develop habits of regular library use. Tips and information about previous grantees online.


www.cftompkins.org/granting/grant-opportunities/
jcotraccia@cftompkins.org
Construction Grants with Kristi Downham

- The minimum grant award is $2,500, for a minimum total project cost of $5,000. There is no maximum award, but there is a finite pool of money available to split between applicants.

- Application Deadline: Late Summer

- [www.flls.org/grants/construction/](http://www.flls.org/grants/construction/)

- kdownham@flls.org
Do you have an idea for an outreach project but lack funding? Member libraries in our service area can apply for an Outreach Mini-Grant. Awards range from $250-$5,000.

**Application Deadline:** March 17, 2017

[www.flls.org/outreach/#minigrants](http://www.flls.org/outreach/#minigrants)

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A follow-up, including slides and links, will be emailed to you after this session.